2018 was a year of reflection and planning for the Coalition for Responsible Community Development (CRCD) as we developed our third five-year strategic plan. We are thankful for the insights shared by our team, program participants, partners and supporters that shape our strategic plan, which focuses on four strategic areas for 2020-2024:

1. Economic Vitality
2. Strong Leadership
3. Strong Organization
4. Strong Financials

We are confident that the goals and objectives within these four strategic areas will strengthen our capacity to change lives and build neighborhoods responsibly.

This annual report reflects an incredible year of providing comprehensive services while also creating a robust pipeline of affordable and supportive housing with community benefits to meet key needs in South Los Angeles. CRCD is doing our part to end homelessness by building housing for homeless youth, low-income families, and individuals. We are strengthening the long-term economic stability of youth and low-income South LA residents by delivering education, employment, financial coaching, and housing-based support services that help them meet their goals. Through our social enterprise, we are creating jobs that contribute to the aesthetic beauty of our community.

As our partners and supporters, we hope you take pride in the work and impact reflected in the 2018 CRCD Annual Report. Thank you for your partnership.

Mark A. Wilson
President, CEO/Co-Founder,
Coalition for Responsible Community Development

Antonio Manning
Board President,
Coalition for Responsible Community Development

Antonio Manning – Board Chair
President & CEO
Affordable Living for the Aging

Bryan Wilson – Board Treasurer
Revenue Growth Manager
Reyes Coca-Cola Bottling Company

The Honorable David Herriford – Board Member
Judge of the
Los Angeles County Superior Court

Ron Mitnick – Board Member
Director
Construction Real Estate Risk at
Citi Community Capital, CitiBank

Ricardo G. Mendoza – Board Member
Government & Public Affairs -
Public Outreach
Lee Andrews Group

Bruce Saito – Board Member
Director
California Conservation Corps

Mark A. Wilson – President & CEO
President, CEO/Co-Founder
Coalition for Responsible Community Development
WHO WE ARE

CRCD is a place-based Community Development Corporation in South LA. With a unique focus on young people ages 14-26, CRCD collaborates actively with residents, businesses, community-based organizations, civic leaders, and the local community college to improve the quality of life in South Central LA.

Recognizing that the housing crisis in Los Angeles is not limited to adults, CRCD has committed to shining a spotlight on the need for #buildinghousingforhomelessyouth. The face of homelessness is changing and CRCD continues to make a difference in the lives of Transition Age Youth (18-24) in South LA.

Today, CRCD has 318 units of affordable and permanent supportive housing in six developments in South LA with another 873 units in the pipeline, 233 of which are set aside specifically for Transition Age Youth (TAY) and young families.

Our full spectrum of services supports the community in all aspects of life, from housing to education, to work training and job placement. We support young people and adults experiencing homelessness by offering access to affordable and permanent supportive housing, options for education, and career path training leading to family-sustaining wages.

Our mission is to better sustain, coordinate and improve local planning, development and community services that address the needs of low-income and working-class residents and small businesses in South LA.

We strive to fulfill this mission by applying a trauma-informed care approach across all of our programs, including project-based learning designed to meet young people where they are, which is at the heart of our work of Changing Lives and Building Neighborhoods Responsibly.
CRCD has developed an expertise and is uniquely qualified to serve disconnected and Transition Age Youth, young adults ages 14-24, who are out of work and out of school, and face barriers to success that traditional institutions cannot accommodate. We provide comprehensive youth development services for youth and young adults with a focus on education, leadership development, workforce development, and alternative sentencing.

Our 360° trauma-informed approach to serving young people includes:

- Assessing the individual for barriers that prevent them from excelling in education and employment. By addressing their unique barriers, we are able to assist in furthering their education, pursuing career pathways, and meeting basic needs.
- Addressing the persistent neighborhood conditions affecting young people such as poverty, unemployment, inadequate public safety, and the lack of affordable housing.
- Engaging in genuine collaborations to improve the policies and systems impacting youth such as education, justice, and foster care.

The CRCD Youth Development Department offers an array of programs that ensure youth and young adults are prepared to enter the community educated, skilled and ready to thrive.

In 2018, the CRCD Academy celebrated the triumphant high school graduation of 88 students. Students are part of the South LA YouthBuild program, a nationally recognized model from YouthBuild USA.

Located on the campus of Los Angeles Trade-Technical College (LATTC), the CRCD Academy is a YouthBuild Charter School of California and enrolls students ages 16-24 seeking a high school diploma. All students are able to co-enroll in LATTC and are involved in community service, leadership development, and career exploration. Graduates receive their high school diploma and earn an industry-recognized credential from LATTC and/or CRCD Enterprises.
The Los Angeles Community Action Team (LACAT) is supported by Opportunity Youth United (OYU), a national movement of young leaders and allies working to increase opportunity and decrease poverty in America.

In 2018, young people came together in Sacramento at the Youth Power Summit where they participated in over 100 legislative visits and held an advocacy day which allowed our young leaders to highlight campaigns concerning racial and economic justice, quality schools, ending youth incarceration, and healthy communities.

LACAT is committed to making a difference in Los Angeles by encouraging youth to get involved in issues that affect their quality of life and get out to vote!

The Project Tipping Point program offers comprehensive support services to youth who have been involved in foster care. This high-touch program works to remove barriers that would derail a participant’s path to graduation day and pursuit of a post-secondary education. Aging out of the foster care system places incredible obstacles in front of a young person wishing to continue their education.

“My college navigator at Project Tipping Point really pushed me and made me realize who I am as a person so I can stay motivated in school. Education is important, and it’s something nobody can ever take from you. Having that extra support has made all the difference. “

– Tiffany Howard
The Workforce & Economic Development Department at CRCD connects veterans, dislocated workers, and the reentry population with wraparound employment, training, and financial literacy services. Our goal is to retrain, build capacity, and identify employment pathways to family-sustaining wages. We do this through one-on-one career coaching, personalized industry training, workforce readiness, financial coaching, and support services.

As the lead agency operating the Vernon-Central/LATTC WorkSource Center, we are a proud partner of the America’s Job Center network. Located on the campus of Los Angeles Trade-Technical College, the Vernon-Central/LATTC WorkSource Center is committed to helping job seekers gain employment and helping businesses connect with a skilled work force.

The Workforce & Economic Development Department also operates a Financial Opportunity Center funded by the nonprofit Local Initiatives Support Corporation (LISC) that helps individuals reach their goals and secure financial sustainability. During workshops and one-on-one sessions with a financial coach, clients are given the opportunity to focus on the issues that are holding them back from achieving their financial goals including credit, budgets and money management.

Our partnership with United Way allows us to operate the Pathways Out of Poverty program, which focuses on helping post-9/11 veterans broaden their skill sets, obtain employment, and embark on successful and rewarding career paths.

“Thank you CRCD and the Vernon-Central/LATTC WorkSource Center for helping me get training, find a job and build my credit. I never thought all of this would happen for me!”

- Vincent Vargas
CRCD is committed to addressing the obstacles and needs of the reentry population by employing a trauma-informed approach to supporting individual economic opportunity. The WorkSource Center provides workforce training and placement in jobs that allow people to give back to the community while providing a living wage.

After serving over 22 years of a life sentence, Dan was released from prison with no money, no job, and no place to go.

As part of a reentry program, Dan was directed to CRCD’s Vernon-Central/LATTC WorkSource Center on the campus of Los Angeles Trade-Technical College, where he attended financial literacy workshops and signed up for job placement services.

Through our services, Dan was employed within 60 days. His financial coach helped him apply for a savings account and he followed her instructions to build his credit. Dan has been working now for two and a half years.

“I’m no longer homeless, I went from a FICO score of 0 to 767. I just bought my first new car! My life is going great and I’m engaged to be married. Thanks to the tools I learned, I’m the boss of my own destiny!”

- Dan

#FosterYouthSuccess

When Claudia aged out of the foster care system at 18 she was forced to survive on her own. She was afraid to go back to school and had no support system. She was working but was still homeless. She came to Ruth’s Place and we were able to help her move into our Epworth Apartments. Claudia graduated high school in 2018 and is now enrolled in college.

WORKFORCE & ECONOMIC DEVELOPMENT STATS

| TOTAL SERVED | 883 |
| DISABLED PROGRAM PARTICIPANTS | 131 |
| REENTRY POPULATION SERVED | 256 |
| LOW-INCOME INDIVIDUALS SERVED | 397 |
| TOTAL JOB PLACEMENTS | 357 |
CRCD provides comprehensive on-site support services to 79 transition-age youth and single adults living in five of our permanent supportive housing developments. In addition, we worked with landlords in the community to house and provide services to homeless youth and single adults under the Section 8 Voucher Program and the Rapid Rehousing Program.

Focused on helping young people ages 18-24 obtain safe and stable housing, CRCD serves as the lead youth agency in Service Planning Area (SPA) 6 of South LA in the countywide Coordinated Entry System (CES), which aims to effectively address the homeless epidemic in LA. We are responsible for coordinating and strengthening collaboration among partners serving youth experiencing homelessness in our service area. This includes access to initial assessment, regional case conferencing, housing navigation and priority matching to housing resources that best fit the individual’s needs.

To better serve young people experiencing homelessness, CRCD operates Ruth’s Place, a drop-in center for young people who would otherwise be on the streets. Ruth’s Place is the primary hub for our Housing & Support Services and provides clothing, showers, transportation support, mail service, a lounge and community area, laundry facilities, and access to support services and referrals.

CRCD partnered with Little Tokyo Service Center (LTSC) to renovate the house, originally built in 1898, and build the surrounding apartments you see on the cover. Youth enrolled in the CRCD Academy and YouthBuild program restored the house side-by-side with the contractors. The redevelopment provided on-site training that developed valuable job skills and, for many, provided a first work experience. The 36th Street Apartments was the first permanent supportive housing development in South LA 100% dedicated to serving Transition Age Youth. The youth in this photo helped to restore the structure, and several of them were among the first residents at the 36th Street Apartments.

The 36th Street Apartments earned a Conservancy Preservation Award in 2012.
At CRCD, we develop award-winning affordable housing and permanent supportive housing for low-income residents and Transition Age Youth experiencing homelessness. To date, we have provided 318 units of affordable and permanent supportive housing totaling an investment of over $103 million in our South LA community. We currently have 873 new units in development and 233 of those are set aside specifically for Transition Age Youth and young families.

CRCD is focused on building housing for homeless youth ages 18-24, many of whom are experiencing homelessness or housing instability. Foster youth are overrepresented among this population, with one in three experiencing homelessness within two years of exiting the foster care system.

As a lead partner in developing economic opportunity in South LA’s Promise Zone (dubbed the South Los Angeles Transit Empowerment Zone, or SLATE-Z), CRCD is committed to developing affordable housing in the area and increasing economic opportunity to enhance the quality of life in the community.

**OUR PIPELINE INCLUDES:**

**Ruth Teague Homes**
Ruth Teague Homes at 67th Street and Main Street in South LA will provide 52 units of affordable and permanent supportive housing to homeless families, and homeless Transition Age Youth with on-site support services.

**The Residences on Main**
In partnership with LA Family Housing, the Residences on Main will provide 49 units of permanent supportive housing for families and Transition Age Youth experiencing homelessness. CRCD will provide on-site support services.

**Vermont Manchester Development**
In partnership with BRIDGE Housing and Primestor, Vermont Manchester will provide 180 units of affordable housing for low-income seniors, families, and youth. 86 units are set aside for formerly homeless families and Transition Age Youth. The development will bring a grocery and retail to the neighborhood, and on-site support services for residents.

**Marcella Gardens**
Marcella Gardens will provide 60 units of affordable and permanent supportive housing for Transition Age Youth, single adults, and military veterans. 30 units are set aside for youth experiencing homelessness, and CRCD will provide on-site support services.
CRCD Enterprises is a social enterprise with a California State General “B” Contractors license that offers excellent services in the fields of general construction, facilities maintenance, and urban infrastructure. In addition to its status as a fully insured and licensed general contractor, CRCD Enterprises offers neighborhood beautification and clean-up services to South LA, while providing first-time job and transitional work experience to individuals facing the highest barriers to employment.

In 2018, CRCD Enterprises celebrated the grand opening of a new facility to better meet their expanded services. While CRCD Enterprises continues to provide construction, professional painting, facilities management and property maintenance services, the new facility enables the company to obtain new and expanded contracts, create new jobs in the community, and support team members in exercising their growing skillsets in career pathways that provide family sustaining wages.

The new CRCD Enterprises facility hosts an intensive training program that requires trainees to complete several hundred hours of worksite experience before transitioning into permanent job placement or expanded training programs from which they can earn nationally recognized certifications, such as OSHA and HBI-PACT.

In 2018, CRCD Enterprises removed more than 4 million square feet of graffiti, reducing tension and violence in the community; removed at least 8,258 bags totaling 498.74 tons of trash; and repaired sidewalks at more than 21 sites throughout South LA, improving community health and well-being.

“Changing lives, one job at a time.”
CRCD AUDITED FINANCIALS

We actively seek out and partner with organizations that share our mission and possess skills and resources that complement our vision. In 2018, CRCD supported our partners through sub-grants and contracts totaling $1,617,300.

### STATEMENT OF ACTIVITIES

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<tr>
<th>PUBLIC SUPPORT AND OTHER REVENUE</th>
<th>PERCENTAGE</th>
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<td>Government Grants</td>
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<td>Private Contributions</td>
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<td>In-Kind</td>
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<td>Developer Fees</td>
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<td>Rents &amp; Property Management Fees</td>
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<td>Interest</td>
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<td>Total Revenue</td>
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<td>Management &amp; General</td>
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<td>Fundraising</td>
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| Change in Net Assets              | 219,790  |
| Net Assets at Beginning of Year   | 440,080  |
| Net Assets at End of Year         | 659,870  |

### STATEMENT OF FINANCIAL POSITION

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<td>Prepaid Expenses</td>
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<td>Restricted Deposits &amp; Funded Reserves</td>
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<td>Property, Plant &amp; Equipment, Net</td>
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<td>Total Assets</td>
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<td>Accrued Interest Payable</td>
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<td>Notes Payable, Net</td>
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<td>Total Liabilities</td>
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<tr>
<td>Total Net Assets</td>
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<tr>
<td>Total Liabilities &amp; Net Assets</td>
<td>18,345,685</td>
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2018 FUNDERS & SUPPORTERS

“One of the things that I am proudest of is that we have given people the steps they need to succeed. When they leave us, they now know that they have choices. They can go to school, get a job, instead of feeling that there is no direction. They understand the possibilities that they have ahead, not just for themselves but for their children and community.”

– Mark Wilson, CRCD, CEO & Co-Founder

Annie E. Casey Foundation
Annenberg Foundation
The California Wellness Foundation
Capital One
Cathay Bank Foundation
City of LA Council District 8
City of LA Council District 9
City of LA Department of Public Works - Office of Community Beautification
City of LA Economic & Workforce Development Department
City of LA Housing & Community Investment Department
City of LA Proposition HHH Facilities Program
City National Bank
County of Los Angeles Department of Health Services
County of Los Angeles Probation Department
Dwight Stuart Youth Fund
Greene Fidler & Chaplan, LLP
JPMorgan Chase Foundation
Jewish Community Foundation
Carl & Roberta Deutsch Foundation
Edison International
The Conrad N. Hilton Foundation
Housing Authority of the City of Los Angeles
Jobs for America’s Graduates
Keck Foundation
LA Homeless Services Authority
LISC LA
LA SHARES
Los Angeles Trade-Technical College (LATTC)
NALCAB
National Youth Alliance for Boys & Men of Color
NeighborWorks America
OneWest Bank
Orange County Community Foundation
REDF
Michael & Irene Ross Endowment Fund of the Jewish Community Foundation of Los Angeles
Shelter Partnership
SLATE-Z
Southern California Gas Company
Southern California Grantmakers Program
TK Foundation
United States Department of Labor
United States Federal Emergency Management Agency
United Way of Greater Los Angeles
Weingart Foundation
Wells Fargo
YouthBuild Charter School of California
YouthBuild USA

CRCD PROGRAM LOCATIONS

CRCD Administration Office
4201 S. Central Ave., Los Angeles, CA 90011

CRCD Youth Development Department
1006 E. 28th St., Los Angeles, CA 90011

CRCD Workforce & Economic Development Department
Financial Opportunity Center
CRCD Academy
Project Tipping Point
Los Angeles Trade-Technical College
400 W. Washington Blvd., Los Angeles, CA 90015

South LA YouthBuild
3101 S. Grand Ave., Los Angeles, CA 90007

Ruth’s Place – Drop-in Center for Homeless Youth
CRCD Housing & Support Services
4775 S. Broadway, Los Angeles, CA 90037
Temporarily Relocated During Renovation:
4920 S. Avalon Blvd., Los Angeles, CA 90011

CRCD Enterprises
Real Estate Development Department
2415 S. Central Ave., Los Angeles, CA 90011

CRCD Academy (Satellite Site)
Vernon-Central/LATTC WorkSource Center & Financial Opportunity Center (Satellite Site)
All Peoples Community Center (FamilySource Center)
822 E. 20th St., Los Angeles, CA 90011

For more information: visit www.coalitionrcd.org
call us at 213.743.6193